

XXXXXXXXXX
Mail: eXXXXXXXXXX
Phone: 0785

Education

- July 2010/May 2015** **Top 3 hospitality school not**, Bachelor's Degree in business Administration with Minor in marketing and a Hospitality Management Diploma. Switzerland
- April 2016/June 2016** **Cornell**, Real Estate Investment and Alternative Asset. 4.0
- July 2017/August 2018** **W/H/S**, Certificate in Corporate Finance. USA 3.8

Professional experience

Internships

- January 2019** **Associate Hospitality** and real estate advisory firm.
Paris France
- *Valuating hotel assets*
 - *Advising on hotel transactions*
 - *Sell and buy side deal sourcing*
- April 2016/June 2016** **Local Investment Bank/** Visiting Analyst
- *Acted as a junior analyst, collaborating directly with senior analysts on team projects*
 - *Analysis for senior team members' use in reports and day-to-day engagements with clients*
 - *Built financial models and assisted in their implementation with wider team members.*
- June 2018/September 2018** **Big 4 visiting Associate Deal** advisory department.
Conducted firm valuations and preformed market research.
- *Supported current associates with leading their teams*
 - *Went over Pitch books prepared by analysts*
 - *Checked the financial models of analysts*

Full time positions

- 2015/2016** **Startup . , USA**
- Vice president of finance at top university found performance management software that uses machine learning and artificial intelligence.
- *Set up the sales strategy for EMEA*
 - *Co-led the seed funding round in the USA and EMEA_*
 - *Analyzed existing features and proposed new one for the CTO*
 - *Got accepted into starts incubator in New York*

- *Set up the board of Advisors*

June 2016/ December 2018 Restaurant and Hotel Firm (sell side)

Alternative Investment Analyst Middle east: Fundraised and negotiated deals with partners on different deals. Created reports for the board, conducted valuations.

- *Analyst Middle east:*
- *Monitored performance of different franchisee performance*
- *Drafted pitch books*
- *Led market research team into the European Market*
- *Monitored post-Merger operations*
- *Created post merger operations standard booklet*
- *Met with potential investors*
- *Drafted franchise deals*
- *Monitored performance of different franchisee performance*

Other activities:

March 2018/Ongoing Founder of **XXXNGO** focusing coaching and raising funds for educational institutions.

March 2017/Ongoing **LOGI Expert at** Association for the Country Oil and gas sector

Competencies:

- *Software application: Microsoft Office Suite.*
- *Language skills: Mother tongue: Arabic; Fluent in French and English.*
- *Rugby Union national team 2018.*
- *Alumni Ambassador for top hospitality school.*